Clients(s) Jeremy Lawler

Advisor Julian Finch

| No | Question | Response |
|------------------|--|---|
| 1: Questionnaire | | |
| 1.1 | On a scale of 1 to 5 (1 being very poor, 5 being exceptional), how would you rank your overall experience with me? | 5 |
| 1.2 | What elements of the Service I provided did you like the most? | Everything was great, not having bought a house before I didn't know what to do and you made it so easy for me by pretty much doing it all. |
| 1.3 | What did you most like about dealing with me? | You coming to my house to do everything, made life easy for me. |
| 1.4 | Please rate me on the understanding of your needs. | Excellent |
| 1.5 | Please rate me on my knowledge and explanation of the lenders products. | Very Good |
| 1.6 | Please rate me on my courtesy and friendliness. | Excellent |
| 1.7 | Please rate me on my communication throughout the process. | Excellent |
| 1.8 | Would you be interested in knowing more about the other services I provide? | Not Sure |
| 1.9 | How did you hear about me? | Through a work colleague |
| 1.10 | Any other comments including areas I could improve my service? | |
| 1.11 | Thank you for completing the survey. Genuine testimonials are very important in my business so with that in mind may I ask your permission to show your completed survey to customers or for marketing on the internet? Only your name will be on it with all email, address and contact details removed. | Yes - I happy for you to use my survey |